

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 /027 W

----- 038726

R 161512Z JUL 76

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 4794

USDOC WASHDC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 5369

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: WTDR/FTI: ECKSTEIN, EUGEN A.

REF: USDOC 10609

1. GERMANY 2. CNTRY CODE 428 3. SER NO N/A
4. ESKSTEIN, EUGEN A.
- 4A. CODE 4B. CODE E
5. ROBERT BOSCH STR 14
6. D 6710 FRANKENTHAL GERMANY
7. ESTL 1949 8. EMPL 20 9. SIZE (20-X) MEDIUM
10. REPUTATION (22-X) GOOD
11. SALES AREA: W GERMANY
12. RPT DATE 07/76
- 13A 35982/03 MFR DISTR OF WATER PURIFICATION AND TREATMENT SYSTEMS,  
CHIEFLY FOR SWIMMING POOLS
- 13B 34941/35 DISTR IM OF CONTROL VALVES
- 13C 35613/3 DISTR OF PUMPS FOR SWIMMING POOLS
- 13D 39495/35 DISTR IM OF PLASTIC SWIMMING POOLS
14. CONTACT: EUGEN A ECKSTEIN TITLE OWNER
18. FINANCIAL REFS: FRANKENTHALER VOLKSBANK, FRANKENTHAL
19. TRADE REFS: HERSEY PRODUCTS INC., EASTERN AVE, LOS ANGELES,  
CA. AND SEE ITEM 20.
20. FOREIGN FIRMS REPESENTED AS OF SPRING 1975; L.W. FLECKENSTEIN  
INC., BUTLER, WIS, (CONTROL VALVES), HERSEY PRODUCTS INC., LOS  
ANGELES, CA (WATER METERS) STRUCTURAL FIBERS, CHAVELON, OH.  
(SWIMMING POOL QUIPMENT.

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22. THE FIRM IS REGISTERED AS A SINGLE PROPRIETORSHIP, OWNED BY

E.A. ECKSTEIN. ITS CHIEF ACTIVITY IS THE ASSEMBLY AND INSTALLATION OF WATER TREATMENT SYSTEMS, AND DISTRIBUTION OF OTHER SWIMMING POOL EQUIPMENT. THE VOLME OF BUSINESS IS DM 1.5 MILLION. GROUND AND BUILDINGS AT THE GIVEN ADDRESS ARE OWNED BY MR. ECKSTEIN AND VALVED ABOUT DM 250,000 WITH ENCUMBRANCES. THE FIRM MAINTAINS A SECOND BUSINESS PLACE IN FRANKENSHAL, ZUCKERFABRIKSTR. 6, WHICH IS RENTED. ABOUT DM 230,000 ARE INVESTED IN EQUIPMENT AND INVENTORY. WORKING CAPITAL IS SOMEWHAT TIGHT, PAYMENTS ARE SOMETIMES MADE SLOWLY, ACCORDING TO INFORMATION FROM CREDIT RATING SOURCES, WHICH ADVISES TO ASK FOR SECURITIES WHEN GRANTING CREDITS, THE FIRMS BANK REPORTS THAT THE FIRM MEETS ITS OBLIGATION. RECOMMENDED AS A BUSINESS CONTACT, BUT REF US FIRMS SHOULD BE CONSULTED AS TO THEIR EXPERIECES.

22. PREPARED BY P. BARTOLSIC, APPROVED BY FD BUCHHOLZ AT  
US CONSULATE GENERAL FRANKFURT. LEHMANN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
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**Current Classification:** UNCLASSIFIED  
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**Control Number:** n/a  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
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**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Unique ID:** 00  
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**Errors:** N/A  
**Film Number:** D760275-1144  
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**Status:** NATIVE  
**Subject:** WTD/FTI: ECKSTEIN, EUGEN A.  
**TAGS:** BEXP, GE  
**To:** STATE  
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